

# Smart Money：梁永安奮鬥不斷

本文連結：

[http://orientaldaily.on.cc/cnt/finance/20111212/00269\\_013.html?pubdate=20111212or](http://orientaldaily.on.cc/cnt/finance/20111212/00269_013.html?pubdate=20111212or)

會計師雖是市場專業，但行內競爭一向激烈，永安會計事務所主席梁永安（Louis）就分享了奮戰的人生。他沒唸過大學，由最初在畢馬威會計事務所（KPMG）當實習生，到後來取得香港及英國認可的執業會計師牌照，之後自立門戶，如今員工更遍佈中港兩地。從草根小子走到社會成功人士，他告訴你「人生 就是不斷奮鬥」！

Louis 只讀到預科，卻憑毅力自學，在社會出人頭地。他說，「當時全港只有港大和中大兩所大學，但我的分數卻連理工（當時未被升格大學）都入不到！」條條大路通羅馬，他沒有灰心，反而加入 KPMG 做實習生，決心從最低做起，邊做邊學。



KPMG 是國際級的會計師行，以為加入外資大機構就衣食無憂，平步青雲，原來這才是故事的開始。「在該公司四年多，雖然年年升職加人工，但我一點都不快樂！」他直言，由於自己出身寒微，別人都「睇你唔起」，加上不懂「埋堆」，慘成被排斥的對象。「當時上司很喜歡打麻雀，但我不喜歡應酬，最後被孤立！但也許這樣的環境，給我更大的工作動力。」他笑說。

## 挑燈夜讀 成就事業

Louis 不是含著金鎖匙出生，白天工作，晚上挑燈夜讀的艱苦他亦體驗過。「我讀過夜校，一星期上三、四天課，佔了我很多時間。而且平日經常要通宵達旦

工作，因此每逢假日我都會用盡一分一秒溫習！」就這樣，他咬緊牙關捱過四年半工讀的生活，終以 23 歲之齡考取香港及英國的執業會計師資格。

## 認清目標 努力邁進

回望過去，Louis 沒有一絲後悔，反而感到欣慰。他寄語年輕人，學歷並不重要，知道自己的目標才最重要！「入不到大學並不慘，我當時連副學士都沒有，靠努力也一樣得！週末別人玩樂，我獨個兒在溫習慘嗎？不！我認為人生有先後次序，你可以現在享樂，晚些受苦；或是相反！」他說。

成功考取執業牌照後，Louis 並沒有放慢腳步，反而開始另一階段的奮鬥。「辛苦考完試，我早上依舊去上班，晚上則租來一張小小的辦公桌，開始自己收客搵外快。」儲了三年「客仔」，他終於一九八七年成立自己的公司。

Louis 在會計界奮鬥三十多年仍未言倦，皆因在工作找到無窮的樂趣。他稱，有一位客戶朱生，在 27 年前已找他成立校巴公司，最近因年事已高，希望將公司結束並退休，但又憂心財產分配的事，遂找他商量。「朱生和我合作超過廿年，多年來一直保持朋友關係，彼此的信任程度甚至授權我成為他的遺產委託人。這些工作以外的 credit（獎賞），是我工作上的動力！」他說。

當然，會計行業亦得與時並進，進軍內地市場。Louis 表示，「每年有這麼多的會計畢業生投入社會，怎樣跟他們競爭？惟有北望神州！我們在北京、上海及安徽等五個城市也設有辦事處，希望能培養一批專業團隊，紮根中國並且打出名堂，這也是我現時的目標。」

## 妄自菲薄 難獲成功

Louis 寄語年輕人，人生如台階，只有不斷向上爬才會找到「成功」，即使面前多困難，也不應妄自菲薄，輕易言棄！「滿清王朝這麼多年的歷史，誰又會料到革命軍真能把它推翻呢？因此年輕人要記住，要不斷增強個人競爭力，但同時也不能矮化自己！」

## 梁永安小檔案

### 履歷：

2001 年至現時 永安會計師事務所主席

1987-2003 年 梁永安會計師事務所東主

1985-1986 年 張彬彬會計師事務所執業會計師

1984-1985 年 Nelson Wheeler Speakman & Co. (Grant Thornton) 審計部經理

1979-1984 年 畢馬威會計師事務所 (KPMG) 審計主任

### 曾獲獎項：

中國最具影響力行業十佳企業家

**Feedbacks:**

*“ This is great. Please keep up the good work as sustainability is most important in our profession. Congratulation and looking forward to reading more articles about you .”*

**---- Joseph Yau**

*“ Great to read your report. It is an encouraging example for young people to follow. This is particularly inspiring because you are a honor advisor to our student organization, SABA. Definitely I shall share this with my students. ”*

**---- Raymond W. So, Ph.D.**

Professor of Finance | Dean, School of Business  
Hang Seng Management College | Shatin | Hong Kong

*“ It’s positive and energetic and worthful to teenagers. I’ll share your article with my students in the coming semester.”*

**---- Banny**

*“ It was an inspiring and positive article! Very well written and the content is educative. My little comment will be, adding some experience of balancing study and work with family, friends or other exposures, and mentioning some key qualities that employers are looking for in today's business environment. However, in terms of the main content to be conveyed, the article is already a great piece of work!”*

**---- Mil Lau**

President

The Society of Quantitative Finance

The Chinese University of Hong Kong

*“ ‘人生有先後次序’ really clicks my mind as I can sense this is a revelation that comes out of experience of life. As I know you are active and passionate for youth empowerment that you have frequent interaction with university students, I believe it would be interesting to share experience with university students and express your analysis on what they are good at, what they lack etc.”*

**---- Rafael Wong**

Extension Initiative President

AIIESEC in City University of Hong Kong

*“ After read the content of the news, I can learn more about another view of my life and encourage of me . ”*

**---- Grace**

*“ YOUR SUCCESS IS A VERY MOTIVATING STORY FOR YOUNG GENERATION, WE HAVE SIMILAR LIFE HISTORY. ”*

**---- DR. BYRON LEE**

MANAGING DIRECTOR

CHINA GLOBAL LINES LTD ,

CGL FLYING FISH LOGISTICS ( SHANGHAI ) LTD

*“ It is very impressive when I read the article about you published in Oriental Daily News. It features similarity among Hong Kong people of our generation. I wish you continuing your current success in this year and even more success in the future. ”*

**---- Raymond Siu Yeung Chan**

Department of Accountancy and Law,

School of Business, Hong Kong Baptist University

*“ It's great to learn about how you progressed over the years in the profession and I would like to congratulate you on your achievements. This is an excellent story for the young people and I trust they will learn from it. ”*

**---- Ernest**

*“ It is a very touching story. I always pay respects to you and those small practitioners. You should be proud of yourself as your efforts are fruitful. You are a role model not only to your kids but also to the young generations. ”*

**---- Imma**

*“ Your article is very inspiring, especially for young people. ”*

**---- Edward Chiu**

*“ Success doesn't come easy. You made it because of diligence, persistence, goal-oriented, strong determination, and unfailing efforts. All these supported you to become a real warrior !”*

**---- Victor**

“看完這之後讓人看到你的另一面，今天你的成功讓我知道你背後的努力，做為比你年輕的我感到非常的慚愧，因為我還從未像你一樣努力過。我會記住 Louis 寄語。望你也多多指導一下我這個朋友。”

---- Shine

“永安兄：拜讀報導專文，知道吾兄苦學成功，甚感欽佩。弟離開中學後，亦苦讀廿載，結果一事無成，對吾兄羨慕不已。請有機會關照老弟也。”

---- 楊興安